# NBC Canadian Companies Socially Responsible Flex GIC

Series 4, Advisors Category<sup>1</sup>

**OFFER PERIOD:** 

May 2, 2024 to May 3, 2024

**ISSUANCE DATE:** 

May 9, 2024

**VALUATION DATE:** 

May 2, 2029

**MATURITY DATE:** 

May 9, 2029

### **INVESTMENT HIGHLIGHTS:**

> Term: 5 years

Minimum Investment: \$1,000 (10 Deposits)

> 100% principal protected at maturity

Participation Factor: 125.00%

Eligible for the CDIC deposit insurance<sup>2</sup>

Eligible for all types of accounts (RRSP, RRIF, DPSP, RESP, RDSP, TFSA and FHSA)

No secondary market

Can be sold back to the Bank on a daily basis subject to normal market conditions. An investor who sells back the Deposit to the Bank prior to maturity may receive less than the Principal Amount per Deposit. If you sell your Deposits back to the Bank prior to maturity through the Bid Provider, you will be subject to an early trading charge of \$3.60 per Deposit, declining every 30 days by \$0.30 to be \$0.00 after 360 days from and including the Issuance Date.

The Deposit offers the growth potential linked to the performance of an equally weighted Reference Portfolio composed of the common shares or the units of twenty (20) Canadian sustainable companies considered socially responsible (the "Reference Assets"), all while ensuring 100% principal protection at maturity.

The Variable Return, if any, is calculated at maturity based on the arithmetic average of the price return of the Reference Assets multiplied by the Participation Factor of 125.00% (please refer to page 3 for more details on the Variable Return calculation).

The Deposits are not conventional fixed income investments. There are risks associated with this investment (see page 6 for details). Investors should read the Information Statement dated May 1, 2024 (hereafter the "Information Statement") for more detailed risk disclosure and complete information on the Deposits. Where an investor purchases Deposits, by phone or in person, the advisor must at the time verbally highlight certain information in respect of the Deposits contained under the document entitled "Oral Disclosure for Sales in Person or by Telephone".



Should you have any questions, do not hesitate to contact us.

1-877-879-6423 | www.nbcstructuredsolutions.ca

**FUNDSERV CODE: NBC28860** 







- 2 INVESTING
- NBC Canadian Companies Socially Responsible Flex GIC, Series 4, Advisors Category

# Suitability Considerations and Guidelines

An investment in the Deposits is not suitable for all investors and even if suitable, investors should consider what part the Deposits should serve in an overall investment plan. The Deposits may be suitable for you if:

- you are seeking protection of your capital at maturity;
- you are seeking the potential for higher returns in the current interest rate environment;
- you have a long-term investment horizon and are prepared to hold the Deposits to maturity;
- you do not need or do not expect certainty of return and can accept seeing the value of your investment in the Deposits diminish over time due to inflation;
- you are looking to participate in the growth potential of a portfolio composed of each Reference Asset;
- you are prepared to assume the risks as described in the "Risk Factors" section in the Information Statement;
- you are looking for an exposure to a portfolio composed of the common shares or the units of Canadian companies that are considered socially responsible based on the selection process described in this document; and
- in order to benefit from the Deposit structure and capital protection at maturity, you are prepared to waive the aggregate dividend and/or distribution yield provided by each Reference Asset over the term of the Deposits to maturity, assuming that the dividends and/or distributions remain constant and are not reinvested.

The Deposits have certain investment characteristics that differ from those of conventional fixed income investments in that they may not provide you with a return or income stream prior to maturity, or a return at maturity, calculated by reference to a fixed or floating rate of interest that is determinable prior to maturity. The return on the Deposits, unlike the return on many deposit liabilities of Canadian chartered banks, is uncertain in that if the Reference Portfolio does not generate a positive return, the Deposits will produce no return on your original investment.

# Reference Portfolio

Reference Price Reference Asset Reference Reference Asset Name Closing Level Asset Ticke Source Asset Weight Type Common shares of Algonquin Power & Utilities Corp. AQN TSX Closing price Equity security 5.00% Common shares of BCE Inc. BCE TSX Closing price Equity security 5.00% Common shares of Bank of Montreal BMO TSX 5.00% Closing price Equity security Common shares of The Bank of Nova Scotia **BNS** TSX 5.00% Closing price Equity security Units of Canadian Apartment Properties Real Estate Investment Trust CAR.UN TSX Closing price Equity security 5.00% Common shares of Canadian Imperial Bank of Commerce  $\mathsf{CM}$ TSX Closing price Equity security 5.00% Common shares of Canadian National Railway Company CNR TSX Closing price Equity security 5.00% Common shares of Canadian Tire Corporation, Limited - Class A CTC.A TSX Closing price Equity security 5.00% Common shares of Hydro One Limited Н TSX 5.00% Closing price Equity security L TSX Common shares of Loblaw Companies Limited Closing price Equity security 5.00% Common shares of Manulife Financial Corporation MFC TSX Closing price Equity security 5.00% Common shares of Magna International Inc. MG TSX Closing price Equity security 5.00% Common shares of Open Text Corporation OTEX TSX Equity security 5.00% Closing price POW Common shares of Power Corporation of Canada TSX Closing price Equity security 5.00% TSX Common shares of Restaurant Brands International Inc. QSR 5.00% Closing price Equity security Common shares of Rogers Communications Inc. - Class B RCI.B TSX Closing price Equity security 5.00% Common shares of Sun Life Financial Inc. SLF TSX 5.00% Closing price Equity security Common shares of TELUS Corporation TSX Т Closing price Equity security 5.00% Common shares of The Toronto-Dominion Bank TD TSX Closing price Equity security 5.00% Common shares of Wheaton Precious Metals Corp. **WPM** TSX Closing price Equity security 5.00%

The Reference Portfolio was selected in accordance with the methodology set forth in the section entitled "Reference Portfolio Selection Process".

### Sector Diversification:



- INVESTING
- NBC Canadian Companies Socially Responsible Flex GIC, Series 4, Advisors Category

# Reference Portfolio Selection Process

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The Bank has concluded an agreement with Morningstar Research Inc. to access Sustainalytics<sup>3</sup> ESG research and ratings. Sustainalytics analyses, evaluates and rates a vast set of global companies using 300 ESG indicators, 20 material ESG issues and over 1,300 datapoints. Sustainalytics' Eligible Selection List is based on the 2,500 companies with the largest market capitalization in the world, from which the Bank then determines the Reference Assets included in the Reference Portfolio using its own additional criteria. Both selection processes are summarized as follows, please refer to the Information Statement for further details.

### 1. Exclusion Criteria

- > Companies that have been exposed to serious ESG controversies or incidents
- Companies involved in, but not limited to, the following sectors:
  - Controversial weapons
  - Tobacco
  - Gambling
  - Thermal coal, oil and gas
  - Adult entertainment
  - Recreational cannabis
- Any territorial criteria that may be relevant

Please refer to the Information Statement for further details regarding the thresholds used to determine the exclusion of companies as well as an exhaustive list of excluded sectors.

#### 2. "Best in Class" Selection

> Selection of companies with ESG ratings in the top two quartiles within their respective sectors

### 3. Resulting Reference Portfolio

A diversified Reference Portfolio of sustainable companies, as listed in page 2

# Return of Your Deposits

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Payment at maturity of your Deposits will be linked to the price performance of each Reference Asset included in the Reference Portfolio. The Deposits will have a Principal Amount of \$100 each.

The Deposits aim to repay you, on the Maturity Payment Date, your Principal Amount and provide you with a Variable Return if the Reference Portfolio Return is positive on the Valuation Date.

- Maturity Redemption Payment: An amount per Deposit to which you are entitled on the Maturity Date based on the performance of the Reference Portfolio, which is equal to your Principal Amount x (1 + Variable Return).
- Variable Return: A percentage equal to the product of:
  - (i) the Reference Portfolio Return on the Valuation Date; and
  - (ii) the Participation Factor, subject to a minimum of zero.
- Participation Factor: 125.00%
- Reference Portfolio Return: On any day, the sum of the Weighted Reference Asset Return of each Reference Asset comprising the Reference Portfolio.
- Weighted Reference Asset Return: For each Reference Asset contained in the Reference Portfolio and on any day, the product of (i) the Reference Asset Return and (ii) the Reference Asset Weight.
- Reference Asset Weight: The weight of each Reference Asset comprising the Reference Portfolio.
- Reference Asset Return: For each Reference Asset contained in the Reference Portfolio and on any day, a number which may be positive or negative, expressed as a percentage, calculated as follows: (Closing Level on such day / Closing Level on the Issuance Date) 1.
- Closing Level: On any day, the closing price, the closing level or the official net asset value, as applicable, of the Reference Asset and reported and/or published by the applicable Price Source as specified in the table under "Reference Portfolio". If there is no closing price, no closing level or no official net asset value, as applicable, reported or published on that day, then the Closing Level will be the closing price, the closing level or the official net asset value, as applicable, on the immediately preceding day on which such closing price, closing level or official net asset value is reported or published by the applicable Price Source (except if this occurs on the Issuance Date or on the Valuation Date, in which case the closing price, the closing level or the official net asset value, as applicable, on the immediately following day on which such closing price, closing level or official net asset value is reported or published by the applicable Price Source will be used, subject to the provisions under "Extraordinary Events and Special Circumstances" in the Information Statement up to a maximum postponement of five Business Days. If the absence of a closing level or official net asset value or a Market Disruption Event should last for five Business Days, the closing price of the relevant Reference Asset shall be a price determined on such fifth Business Day by the Calculation Agent in its sole discretion and in good faith using market-accepted practices).

The Reference Asset Return is a price return, and will not take into account dividends and/or distributions paid by the issuers on account of the Reference Assets. As of April 24, 2024, the dividends and/or distributions paid on account of all the Reference Assets in the Reference Portfolio represented an annual return of approximately 4.48%, representing an aggregate yield of approximately 22.40% over the term of the Deposits, assuming that the dividends and/or distributions remain constant and are not reinvested.

- 4 INVESTING
- NBC Canadian Companies Socially Responsible Flex GIC, Series 4, Advisors Category

# Scenario Analysis

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The following hypothetical examples are included for illustration purposes only and should not be construed as forecasts or projections. There can be no assurance that the results shown will be achieved.

### (1) Hypothetical example of a **positive** Variable Return

The following table is based on the assumption that most of the Closing Levels of the Reference Assets will increase during the 5-year term of the Deposits.

Reference Asset	Issuance Date	Valuation Date		
	Closing Level	Closing Level	Reference Asset Return	Weighted Reference Asset Return
Common shares of Algonquin Power & Utilities Corp.	\$8.46	\$12.86	52.00%	2.60%
Common shares of BCE Inc.	\$45.29	\$63.41	40.00%	2.00%
Common shares of Bank of Montreal	\$127.24	\$166.68	31.00%	1.55%
Common shares of The Bank of Nova Scotia	\$64.12	\$99.39	55.00%	2.75%
Units of Canadian Apartment Properties REIT	\$43.00	\$60.63	41.00%	2.05%
Common shares of Canadian Imperial Bank of Commerce	\$65.16	\$99.69	53.00%	2.65%
Common shares of Canadian National Railway Company	\$168.35	\$232.32	38.00%	1.90%
Common shares of Canadian Tire Corporation, Limited – Class A	\$136.03	\$167.32	23.00%	1.15%
Common shares of Hydro One Limited	\$37.85	\$47.69	26.00%	1.30%
Common shares of Loblaw Companies Limited	\$152.27	\$211.66	39.00%	1.95%
Common shares of Manulife Financial Corporation	\$32.15	\$36.65	14.00%	0.70%
Common shares of Magna International Inc.	\$67.42	\$110.57	64.00%	3.20%
Common shares of Open Text Corporation	\$49.33	\$44.40	-10.00%	-0.50%
Common shares of Power Corporation of Canada	\$37.11	\$59.75	61.00%	3.05%
Common shares of Restaurant Brands International Inc.	\$100.86	\$76.65	-24.00%	-1.20%
Common shares of Rogers Communications Inc. – Class B	\$52.30	\$45.50	-13.00%	-0.65%
Common shares of Sun Life Financial Inc.	\$70.86	\$105.58	49.00%	2.45%
Common shares of TELUS Corporation	\$22.01	\$29.49	34.00%	1.70%
Common shares of The Toronto-Dominion Bank	\$80.37	\$114.13	42.00%	2.10%
Common shares of Wheaton Precious Metals Corp.	\$71.99	\$99.35	38.00%	1.90%
Sum of the Weighted Reference Asset Returns				32.65%
Reference Portfolio Return on the Valuation Date:				32.65%
Variable Return: MAX [0.00%, 32.65% x 125.00%] =				40.81%
Maturity Redemption Payment: \$100 x [1 + 40.81%] =				\$140.81
Annualized Compounded Return over the 5-year term				7.08%

In this example, the Reference Portfolio Return on the Valuation Date is 32.65%. The Variable Return would be 40.81% and the Maturity Redemption Payment payable on the Maturity Payment Date would be \$140.81 (representing a return of approximately 7.08% compounded annually over 5 years).

# - NBC Canadian Companies Socially Responsible Flex GIC, Series 4, Advisors Category

Annualized Compounded Return over the 5-year term

# (2) Hypothetical example of a **nil** Variable Return

The following table is based on the assumption that most of the Closing Levels of the Reference Assets will decrease during the 5-year term of the Deposits.

Reference Asset	Issuance Date	Valuation Date		
	Closing Level	Closing Level	Reference Asset Return	Weighted Reference Asset Return
Common shares of Algonquin Power & Utilities Corp.	\$8.46	\$6.51	-23.00%	-1.15%
Common shares of BCE Inc.	\$45.29	\$28.53	-37.00%	-1.85%
Common shares of Bank of Montreal	\$127.24	\$54.71	-57.00%	-2.85%
Common shares of The Bank of Nova Scotia	\$64.12	\$41.04	-36.00%	-1.80%
Units of Canadian Apartment Properties REIT	\$43.00	\$37.84	-12.00%	-0.60%
Common shares of Canadian Imperial Bank of Commerce	\$65.16	\$63.21	-3.00%	-0.15%
Common shares of Canadian National Railway Company	\$168.35	\$139.73	-17.00%	-0.85%
Common shares of Canadian Tire Corporation, Limited – Class A	\$136.03	\$77.54	-43.00%	-2.15%
Common shares of Hydro One Limited	\$37.85	\$30.66	-19.00%	-0.95%
Common shares of Loblaw Companies Limited	\$152.27	\$161.41	6.00%	0.30%
Common shares of Manulife Financial Corporation	\$32.15	\$22.18	-31.00%	-1.55%
Common shares of Magna International Inc.	\$67.42	\$49.89	-26.00%	-1.30%
Common shares of Open Text Corporation	\$49.33	\$30.58	-38.00%	-1.90%
Common shares of Power Corporation of Canada	\$37.11	\$36.74	-1.00%	-0.05%
Common shares of Restaurant Brands International Inc.	\$100.86	\$62.53	-38.00%	-1.90%
Common shares of Rogers Communications Inc Class B	\$52.30	\$30.86	-41.00%	-2.05%
Common shares of Sun Life Financial Inc.	\$70.86	\$48.18	-32.00%	-1.60%
Common shares of TELUS Corporation	\$22.01	\$17.17	-22.00%	-1.10%
Common shares of The Toronto-Dominion Bank	\$80.37	\$86.00	7.00%	0.35%
Common shares of Wheaton Precious Metals Corp.	\$71.99	\$55.43	-23.00%	-1.15%
Sum of the Weighted Reference Asset Returns				-24.30%
Reference Portfolio Return on the Valuation Date:				24.200/
Variable Return: MAX [0.00%, -24.30% x 125.00%] =				-24.30% 0.00%
Maturity Redemption Payment: \$100 x [1 + 0.00%] =				
watunty nedemption rayinent. \$100 x [1 + 0.00/0] -				\$100.00

In this example, the Reference Portfolio Return on the Valuation Date is -24.30%. The Variable Return would be nil and the Maturity Redemption Payment payable on the Maturity Payment Date would be \$100.00 because the Deposits are principal protected at maturity.

0.00%

- 6 INVESTING
- NBC Canadian Companies Socially Responsible Flex GIC, Series 4, Advisors Category

# Risk Factors

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An investment in the Deposits involves certain risks. You should, in consultation with your own financial and legal advisers, carefully consider, among other matters, the following discussion of risks, before deciding whether an investment in the Deposits is suitable. The Deposits are not a suitable investment for a prospective purchaser who does not understand their terms or the risks involved in holding the Deposits. Such risk factors include, without limitation, the following:

- Bank's creditworthiness;
- Investors could make no return on the Deposits;
- Risks relating to unsecured nature of the Deposits;
- The Deposits could be redeemed prior to maturity under a Reimbursement Under Special Circumstances;
- Reliance on the Calculation Agent;
- Conflict of interest may affect the Calculation Agent;
- Hedging transactions may affect the underlying interests;
- The Valuation Date may be postponed if a Market Disruption Event occurs on the given date, which may affect the payment at maturity;
- The Reference Asset Returns will not reflect the full appreciation in the Reference Assets when including dividends and/or other distributions;
- The return on the Deposits may not reflect the full performance of the Reference Portfolio that could be realized if investors held the Reference Assets directly;
- Holders have no ownership interest in the underlying interest or the constituents thereof;
- Concentration risk. The Deposits are linked only to the underlying interests;
- Deferred payment;
- Legal, administrative and regulatory change;
- Deposits are not qualified by prospectus;
- You will not be entitled to the benefit of any changes in the Closing Level for any Reference Asset included in the Reference Portfolio prior to the Valuation Date;
- The Deposit is not transferable to other investors; no trading market for the Deposit;
- Sale back to the Bank at Bid Price; many factors affect the value of the Deposit; Bid Prices for Deposit may not reflect the return of the underlying interest;
- Conflict of interest may affect the Bid Provider;
- Tax may be withheld from interest paid or deemed to be paid to a Holder who is a non-resident of Canada;
- Accuracy or completeness of the Eligible Selection List; and
- Bank's selection from the Eligible Selection List and no reassessment over the term of the Deposits.

### Risk factors related to equity linked Deposits, including:

- Trading prices;
- Exposure to equities;
- Potential replacement of the Reference Shares; and
- Neither the Bank nor the Agent nor the Bid Provider make any representation or warranty as to the accuracy or completeness of the information regarding the Reference Shares.

### Investors should read the Information Statement dated May 1, 2024 for complete details of the risk factors.

- 1. The NBC Canadian Companies Socially Responsible Flex GIC, Series 4, Advisors Category, is herein referred to as a "Deposit".
- 2. The Deposit is a deposit eligible for deposit insurance by the Canada Deposit Insurance Corporation (CDIC), subject to the maximum dollar limit of CDIC coverage and to applicable conditions. More information about CDIC deposit insurance can be found in the "Protecting Your Deposits" brochure (available online at www.cdic.ca or by telephone at 1-800-461-2342).
- 3. Registered business name and trademark of Morningstar Research Inc.

The statements contained herein are based upon information which we believe to be reliable but we cannot represent that they are complete and accurate. The complete information related to this issue of the Deposits is contained in the Information Statement which will be sent to investors prior to the Issuance Date. This document is provided for information purposes only and does not constitute an offer to sell or a solicitation to buy the Deposit referred to herein. All information about the Deposit is available at www.nbcstructuredsolutions.ca and on request by contacting the Structured Solutions Group at 1-877-879-6423.

The Deposit is not a conventional fixed income investment. The Deposit is not suitable for all types of investors. An investment in the Deposit is subject to a number of risk factors. Potential purchasers should consult the Information Statement before investing. The Bank has issued previous series which may have different terms and conditions. Please refer to our website for the list of terms and conditions, compared to the previous series.

Capitalized terms used and not otherwise defined herein have the meaning ascribed thereto in the Information Statement.

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